



CSAC
EXCESS
INSURANCE
AUTHORITY

ENTERPRISE RISK CONSULTANTS SERVICES *e-guide*

Your Resource for Contracting Experienced
Risk Management Personnel

Questions,
or have someone
to recommend?



NOVEMBER
2018

WWW.CSAC-EIA.ORG

INTRODUCTION

Hello,

Thank you for your interest in the EIA's Enterprise Risk Consultants (ERC) Service. Rest assured that our pool of consultants are ready, willing and able to assist with your special project work, supplementation during various staff transitions, and many other scenarios. Each consultant has undergone a comprehensive evaluation process, to include review by the Member Services Committee, who themselves have diverse backgrounds, including Risk Managers, Finance, Human Resources, Risk Control, and other skill sets, and finally, a background check conducted by an independent background check firm.

The Consultants are highly-experienced individuals with a wide scope of risk management expertise in the following areas:

- Accounting/Risk Finance
- Claims Management
- Human Resources
- Information Technology
- Risk Control
- Risk Management

Many are retired public agency professionals or private sector consultants who are able to bring tremendous experience and expertise to your short-term project.

The consultants contract with the EIA and are fully insured. This allows the Consultant to bill the EIA directly for services rendered to the Participating Member, negating the Member's need to otherwise go through their own Request for Proposal (RFP) process for similar services.

Please have a look at the Guide and let us know if we can help you with a project, or if you have any questions.

Sincerely,



Rick Brush
Chief Member Services Officer



CONSULTANTS

(Click on a name below to read Consultant Profile)

Accounting/Risk Finance

Larry Moss 12

Claims Management

Bernard Colen 1
Bob May 2
Cathy Reineke 3
Dianne Hanson 4
Jack Blyskal 7
Kristin McMenomey 11
Larry Moss 12
Maryellen Peters 13
Peggy Huntsinger 15
Rick Buys 17
Steve Wilmes 18

Human Resources

Bob May 3
Cathy Reineke 4
Dianne Hanson 5
Kristin McMenomey 11
Larry Moss 12

Information Technology

Jeffrey Scheel 8

Risk Control

Cathy Reineke 3
Eric Dahlen 5
John Gargiulo 10
Kristin McMenomey 11
Maryellen Peters 13
Peggy Huntsinger 15
Steve Wilmes 18

Risk Management

Bernard Colen 1
Bob May 2
Cathy Reineke 3
Dianne Hanson 4
Eric Dahlen 5
Gerry Preciado 6
Kristin McMenomey 11
Larry Moss 12
Maryellen Peters 13
Michael Groff 14
Peggy Huntsinger 15
Ralph Korn 16
Steve Wilmes 18
Tom Phillips 19



BERNARD COLEN

Geographic Area Preferred:
STATEWIDE

Assignment Length Preferred:
1 WEEK-1 MONTH

Experience/Titles Held:

- Risk Management Consultant
- Workers' Compensation Specialist
- Co-Founder, President & CFO of Colen & Lee, Inc - TPA Company
- Claims Manager
- Workers' Compensation Claims Administrator

Education:

- 2 Year Degree, Mt. San Antonio College - Walnut, CA
- BA Degree (candidate-Senior standing), California State Fullerton - Fullerton, CA

Certifications/Licenses/Awards/Memberships:

- CA State Certified Workers' Compensation Administrator
- Past Instructor for IEA
- Past Member of:
 - * COSIPA
 - * PARMA
 - * PASMA

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Service Area		Rates (per hour)	Years of Experience
Claims Management	Litigation Manager	\$125-145	30+
	WC Claims Manager	\$125-145	30+
Risk Management	Risk Analyst	\$125-145	30+

Work History:

Recently, I have assisted public sector employers in resolution of high exposure and/or difficult claims, performed file reviews, assisted with the Request for Proposal (RFP) process, made appearances at the Workers' Compensation Appeals Board (WCAB).

I have provided program oversight for self-insured Workers' Compensation and General Liability Programs.

Please see resume for further details.

BOB MAY

Geographic Area Preferred: STATEWIDE

Assignment Length Preferred: 6 MONTHS +

Experience/Titles Held:

- CJPIA – Risk Management Program Manager & Senior Risk Consultant
- Fire Chief – California Fire Agencies

Education:

- Juris Doctor Degree – Citrus Belt Law School, Riverside, CA
- Bachelors of Law Degree – Peninsula University, Mountain View, CA
- Certified Professional in Fraud Identification – The Institutes
- Workers’ Compensation Claims Administration – The Institutes

Certifications/Licenses/Awards/

Memberships:

- EMT and Fire Instructor
- Publications: *Employment Practices - Keeping You Out of Court*

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Service Area		Rates (per hour)	Years of Experience
Claims Management	Litigation Manager	\$150-200	15
Human Resources	Strategic Planning	\$150-200	15
Risk Management	Risk Manager	\$150-200	10
	Risk Analyst	\$150-200	15
	Crisis Management (PIO)	\$300	25

Work History:

Robert “Bob” May is the owner of Mainstream Unlimited, a consulting firm for private and municipal agencies in the areas of Risk Management and Organization Behavior.

He is the former Risk Management Program Manager for the California Joint Powers Insurance Authority (CJPIA). While at CJPIA, his responsibilities included providing risk management guidance to Authority members and to 5 regional risk managers.

Prior to joining the CJPIA, Bob worked for over thirty years in the California fire service. He has conducted training in the areas of organizational behavior, labor relations, strategic planning, and career development. Bob has also conducted leadership training for city councils and special district boards to assist in the understanding of council/manager form of governance. He has a broad depth of municipal and special district experience.

Bob has conducted several regional trainings for CSAC EIA in Active Shooter, Workplace Violence, Crisis Management and Incident Management. He conducted training on organizational team building and organizational behavior. He has also provided guidance in litigation employment matters including reviewing internal investigation reports.

CATHY REINEKE

Geographic Area Preferred:
STATEWIDE

Assignment Length Preferred:
1 WEEK +

Experience/Titles Held:

- Executive Director for School Insurance Pool
- Managed claims (WC & Liab) for 24 school districts and County Office of Education
- Risk Management Consultant
- Chief Risk Officer
- Appointed by Governor to Prop/Liab Board overseeing Self-Ins Pools
- Risk Management in Retail setting; managed \$7M WC Program in US, monopolistic WC Programs in 7 Provinces in Canada

Education:

- MBA - Seattle, WA
- BA, English - Missoula, MT

Certifications/Licenses/Awards/Memberships:

- ARM
- CSAC EIA Committees: Board of Directors and Legislative
- Member: PARMA, PRIMA, CAJPA
- PRIMA Chapter President, Washington State

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Service Area		Rates (per hour)	Years of Experience
Claims Management	Chief Claim Officer	\$150	30
	Liability Claims Manager	\$150	30
	Litigation Manager	\$150	30
	WC Claims Manager	\$150	30
Human Resources	Strategic Planning	\$150	15
Risk Control	Chief Risk Control Officer	\$150	30
	Safety & Loss Control Analyst II	\$150	30
Risk Management	Risk Manager	\$150	30
	Pool/JPA Administrator	\$150	30

Work History:

- 30+ years in all phases of Risk Management
- Public, non-profit and private sector consulting and management of risk programs
- 2 years claims management in county setting (parks, solid waste, public works)
- 17 years risk management in school setting
- 30 years management of worker's compensation programs (self-insured/self-administered, large deductible, and indemnity programs)
- 30 years management of complex liability claims management including sexual abuse, product liability, employment practices, and as a paralegal in a plaintiff law firm. Included suspended scaffolding and construction industry
- Contract administration, indemnification, scope of work definitions
- Loss control including establishment and implementation of OSHA compliance, safety committees, review of accidents (preventable/non-preventable)
- Development and delivery of training programs including risk, safety, and interactive process
- OCIP Programs, loss control, insurance, claims
- Achieved CAJPA Certification (twice with Excellence)

DIANNE HANSON

Geographic Area Preferred:
STATEWIDE

Assignment Length Preferred:
1 WEEK or LONGER

Experience/Titles Held:

- Risk Management Consultant
- Director of Business Service/Risk
- Public Safety Officer/Emergency Preparedness
- Assistant Director - Nutrition Services
- Clinical Dietitian/Registered Dietitian/Nutritionist

Education:

- BS, Nutritional Science/Dietetics - California State University, Los Angeles
- MS, Business Administration - Pepperdine University, Malibu

Certifications/Licenses/Awards/Memberships:

- State of California - Department of Insurance - Self Insurance Certificate
- Registered Dietitian - #579163
- Workers' Compensation Claims Administration

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Service Area		Rates (per hour)	Years of Experience
Claims Management	Litigation Claims Manager	\$95-140	18
	Litigation Manager	\$95-140	18
	WC Claims Manager	\$95-140	18
Human Resources	Health & Benefits Manager	\$95-140	18
Risk Management	Risk Manager	\$95-140	18

Work History:

8 years – Clinical Dietitian: Acute care hospital setting

31 years – Public school setting

- 14 years – Dietitian/Assistant Director of Nutritional Services Department – Public Schools
- 14 years – Risk Management/Public Safety in Public Schools: Worker's compensation-self-insured/self administered program;large deductible, indemnity programs; Property/Liability management; Employee Health Benefits management
- 3 1/2 years – Independent risk consultant for Public Schools

Complex liability claims management- sexual abuse, EPL, Property, Civil rights

Loss Control- annual training programs for high-risk areas (MOT, Nutrition Services, Special Education, OSHA compliance, mandated trainings

Emergency preparedness – oversight and installation of online Rapid Responder program for all 70 school sites

Health Benefits management and oversight for 7500 employees - self-insured/self administered health plans – GGUSD. Self insured/third party administrator for 1400 employees at HBUHSD

ERIC DAHLEN

Geographic Area Preferred:
SOUTHERN CA

Assignment Length Preferred:
ANY

Experience/Titles Held:

- Owner/Consultant of Trident Risk Solutions, providing Risk Management Services and organization structure to a Joint Powers Authority in Southern California in the areas of Worker's Compensation, Property, and Liability lines of coverage.
- Director of Risk Management
- Emergency Planning and Preparedness Technician
- Director of Public Safety

Education:

- BA, Intelligence Studies, American Military University

Certifications/Licenses/Awards/Memberships:

- Associates in Risk Management – The Institutes
- California POST Basic Police Academy – San Bernardino Valley College

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Service Area		Rates (per hour)	Years of Experience
Risk Control	Safety & Loss Control Analyst II	\$90-140	20+
Risk Management	Risk Manager	\$90-140	5+
	Risk Analyst	\$90-140	20+

Work History:

Most recently, Eric has been instrumental in providing structure and consultative services in the areas of risk management, training, and claims management at a Southern California based JPA focused in the education field. Working primarily with K-12 and Community College Districts, Eric worked with a team of professionals to prevent incidents, mitigate losses, and manage claims to lower the overall exposure of JPA members. With his proven knowledge in risk management, Eric has also earned the Associates in Risk Management (ARM) designation.

Eric also has experience leading the re-shaping of the security department of a super-regional shopping center located in Los Angeles, CA. This effort resulted in saving the client several thousand dollars each year, while maximizing the company's profit margin – creating a win/win situation.

As far as project management skills are concerned, Eric has developed key strategies over time that have proven effective to keep efforts on time and within budget. Taking a notation on paper and leading through development and implementation is not only challenging, but rewarding at the same time.

With an extensive physical security background, Eric had earned the Certified Protection Professional designation through ASIS; of which he is working to recertify.

GERRY PRECIADO

Geographic Area Preferred:
STATEWIDE

Assignment Length Preferred:
ANY

Experience/Titles Held:

- President and Professional Wedge Remover
- Director of Employment Practice Consulting
- Director of Litigation Management

Education:

- Juris Doctor, UCLA - Los Angeles, CA
- BA, UCLA - Los Angeles, CA

Certifications/Licenses/Awards/Memberships:

- State Bar No. 187348 - Inactive

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Service Area		Rates (per hour)	Years of Experience
Risk Management	Employment Practice Consultant (AB1825, AB1234, Misc)	Flat Rate Per Session (\$1750-2150)	21
	Conflict Resolution Consultant	\$300/hr or Negotiable Project Rates	15

Work History:

There are two categories of services that I can provide for the CSAC EIA membership under the category of Employment Practices Liability (EPL) prevention. First, conflict resolution services, and second, EPL training services.

CONFLICT RESOLUTION

When relationships go bad, and people require a miracle, that is when they call me. I am not a mediator, I am a professional wedge remover. I pinpoint the core pain points in relationships and the behaviors driving in the proverbial wedges, and provide the solution or formula for their removal. Whether it is a leadership team at odds, two individuals who cannot get along, or two teams of employees who are in open conflict, dysfunction and disharmony abound. In such circumstances, little gets done and morale deteriorates. My focus is not mediation where everyone is asked to compromise, but actual root cause problem solving.

EPL TRAINING

Every public entity is required to provide mandatory harassment prevention training (AB1825) and public entity ethics training (AB1234) to its employees. I have been providing these compliance trainings as well as other professional and organizational development training offerings to public entity clients for more than two decades. My approach and philosophy is that mandatory training does not have to be boring or torturous. I provide training that is entertaining, educational, engaging and even inspiring.

I provide these services for public entities of all sizes. Whether it is the 200,000 employee University of California system or small public entities with less than 10 employees, I provide the very best I have to offer to meet my clients' needs.

JACK BLYSKAL

Geographic Area Preferred:
STATEWIDE

Assignment Length Preferred:
1 WEEK-1 MONTH

Experience/Titles Held:

- Supervisor, Claims Manager, & Chief Claims Officer
- Worked in multi-lines claims environment for over 44 years
- Experience includes adjusting Auto, General Liability, Property and Workers' Compensation claims
- Taught AIC & CPCU classes 17 years
- Project development
- RFP development & selection
- Coverage analysis
- Training & public speaking

Education:

- Master of Arts, Organizational Management: University of Phoenix - Scottsdale, AZ
- BA, English: Bucknell University - Lewisburg, PA

Certifications/Licenses/Awards/Memberships:

- ARM
- AIC & CPCU
- AIS
- SCLA

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Service Area		Rates (per hour)	Years of Experience
Claims Management	Chief Claim Officer	\$120-150	11
	Liability Claims Manager	\$95-125	13
	WC Claims Manager	\$85-100	3

Work History:

I have over 44 years of claims experience, auto, GL, WC, Property, Med Mal, Subrogation and Auditing. My experience spans Claims handling, supervising, Office Manager and Chief Claims Officer.

I taught the AIC program for the IEA for 17 years, and have developed and presented numerous training sessions for EIA and as an independent consultant. I also developed and/or participated in numerous presentations at CAJPA and PARMA annual conferences.

JEFFREY SCHEEL

Geographic Area Preferred:
STATEWIDE

Assignment Length Preferred:
ANY

Experience/Titles Held:

- Project Director, Quality Assurance and Independent Verification and Validation
- Project/Contract Manager for large-scale System Development Projects for the State of California
- Project Manager Los Angeles, Orange, Riverside, and San Bernardino Counties Police Chief's Association
- Director of System Development – Los Angeles Police Department
- Project support for:
 - * Secretary of State's VoteCal System
 - * CalPERS myCalPERS Project
 - * Aerojet Managed Services Transition
 - * Quest Technology Management Business Resumption and Disaster Recovery
 - * San Joaquin & Nevada County Technology Assessments

Education:

- BA, Business Administration and Management Information Systems, California State University - Fullerton, CA

Certifications/Licenses/Awards/

Memberships:

- Member - Project Management Institute

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Service Area		Rates (per hour)	Years of Experience
Information Technology	Chief Information Officer	\$160-180	32
	Technology Analyst	\$140-160	32

Work History:

I bring over 30 years of experience in large-scale public-sector systems implementation, executive level strategic technology management, project support services, and project management/oversight for a wide variety of local and state government entities.

I started my career as a Manager of System Development for the Los Angeles Police Department and transitioned to consulting as the Technology Manager for the Los Angeles, Orange, Riverside, and San Bernardino Counties implementation of the State of California's Statewide Integrated Narcotics System (SINS) project, one of the largest IT projects ever undertaken by the State of California.

As the owner of a public-sector technology consulting firm for the last 20 years, I have provided strategic planning, project management for large-scale public-sector systems development and integration, and a wide range of technology management and procurement experience to diverse agencies at all levels of government.

My extensive experience covers a wide variety of vertical and horizontal markets outlined below:

Horizontal Services

- o Business Resumption/ Disaster Recovery Services
- o Information Security Assessments
- o Executive Level Strategic Planning
- o Hosting and Cloud Services Assessment
- o Independent Project Oversight and Quality Assurance/IV&V
- o Project Management
- o Procurement Support
- o System Test Planning

- o Business Process Review/Improvement
- o Strategic Planning
- o Information Security

Vertical Markets

- o Pension Systems
- o Public Safety/Criminal Justice
- o Secretary of State/Corporate Filings
- o HR/Payroll
- o Transportation
- o General State Government
- o General Local Government

JERRY JOHNSON

Geographic Area Preferred:
NORTHERN CA

Assignment Length Preferred:
ANY

Experience/Titles Held:

- Licensend Attorney
- Public Speaker
- Risk Management Practitioner (RMP) Developer/Trainer for CPS HR
- Directed all aspects of self-insurance and risk management for a mid-sized suburban water district
- Directed employee benefit, self-insurance, and environmental health and safety programs for a large, urban school district
- Managed employee and retiree benefits, workers' compensation, property and liability programs for a mid-sized urban school district

Education:

- JD, University of California, Hastings College of the Law - San Francisco, CA
- BS, Business Administration, University of Phoenix - Phoenix, AZ

Certifications/Licenses/Awards/Memberships:

- ARM-P
- Federal Courts of the Northern & Eastern Districts of CA
- California Bar Association

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Service Area		Rates (per hour)	Years of Experience
Claims Management	Liability Claims Manager	\$60-80	6
	Litigation Manager	\$60-80	6
	WC Claims Manager	\$60-80	6
	Return-to-Work Coordinator	\$60-80	6
Risk Management	Risk Manager	\$75-100	6
	Risk Analyst	\$45-60	16

Work History:

I have nearly 18 years years of progressively responsible risk management, human resource and legal experience, with nearly half of that time in California public entities.

As a licensed attorney, passionate public speaker, and lifelong learner, my highest calling is to lead through teaching.

My professional experience ranges from small, collegial organizations (e.g. the 300 employee Contra Costa Water District) to some of the largest, and most challenging, bureaucracies around (e.g. the Oakland Unified School District and the United States Army.)

In that time, I've done everything from manage multi-million dollar budgets and a staff of ten direct reports, to functioning as a department of one, with outsize responsibility and little direct authority.

And to do so successfully, I have developed the ability to communicate effectively with stakeholders that are diverse in the very truest sense of the word: from frightened and unsophisticated liability claimants, to chief executives and elected boards.

And the more I learn along the way, the more I understand the truth that it is not what I (think) I know that makes the biggest difference in difficult situations, it is my ability to ask the right questions - and listen to all potential answers.

JOHN GARGIULO

Geographic Area Preferred:
STATEWIDE

Assignment Length Preferred:
ANY

Experience/Titles Held:

- Past Global Program Manager for Hewlett Packard Corporation
- Past OSHA Compliance and Consultation Officer
- University Instructor
- Published author in the field of Environmental Health & Safety (EHS)
- Past National Ergonomic Conference and Exhibition (NEC&E) Speaker
- EHS software development consultation

Education:

- MS, Health Science with Emphasis in Industrial Hygiene/Environmental Health, California State University - Fresno, CA
- BS, Biology, Washington State University - Pullman, WA

Certifications/Licenses/Awards/Memberships:

- Certified Industrial Hygienist (CIH)
- Certified Safety Professional (CSP)
- Past Chairman of the HP Industrial Hygiene Technology Council
- Past Project Manager for the HP Ergonomics Center of Expertise

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Service Area		Rates (per hour)	Years of Experience
Risk Control	Safety & Loss Control Analyst II	\$100-150	37

Work History:

John offers a unique perspective in that he has worked in both private industry and in the public sector in a variety of industries. This experience allows him to understand the culture associated with both groups and to provide consultation that encompasses the best of both worlds. The result is consultation that is direct, cost efficient as possible and technically competent.

Having worked with hundreds of companies in his career, John is now available to provide assistance to CSAC EIA members on a case by case basis.

KRISTIN MCMENOMEY

Geographic Area Preferred:
NORTHERN CA

Assignment Length Preferred:
3 MONTHS OR LESS

Experience/Titles Held:

- General Services Agency Director
- Deputy CEO
- Risk Manager

Education:

- BA, Liberal Studies: Sonoma State University - Rohnert Park, CA

Certifications/Licenses/Awards/Memberships:

- ARM
- CSAC EIA Committees: Board of Directors, CPEIA Board of Directors, Executive, Legislative, Primary Workers' Compensation, Technology
- CSAC EIA Sub-Committees: Governance and Personnel

Service Area		Rates (per hour)	Years of Experience
Claims Management	Litigation Claims Manager	\$65-150	16
	Return to Work Coordinator	\$65-150	8
Human Resources	Facilities Management	\$65-150	8
Risk Control	Chief Risk Control Officer	\$65-150	16
Risk Management	Risk Manager	\$65-150	16
	Project Manager	\$65-150	16

Work History:

My professional experience consists of working for the County of Mendocino from April 1994 to August 2015. During my tenure with the County of Mendocino, I was the General Services Agency (GSA) Director/Risk Manager for eight years. Before becoming the GSA Director I served as the Risk Manager for an additional eight years.

I was very much involved with CSAC EIA serving on several Committees including the following: Board of Directors from 1999-2015, Executive Committee from 2002-2008 and 2010-2015, Primary Workers' Compensation Committee from 2000-2015, Technology Committee from 2002-2005, Legislative Committee from 2006-2007, and served as Vice-President of the Board of Directors in 2015.

I resigned from the County of Mendocino in August 2015 in order to assist my husband in the pursuit of expanding our personal vineyard business.

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LARRY MOSS

Geographic Area Preferred:
NORTHERN CA

Assignment Length Preferred:
6 MONTHS OR LESS

Experience/Titles Held:

- Risk & Safety Manager
- Manage Loss Control, Workers' Compensation, Contract Insurance and Risk Budgeting
- Emergency/Disaster Preparedness

Education:

- BA, Wayne State University
- Business Courses at UC Berkeley & Golden Gate University

Certifications/Licenses/Awards/Memberships:

- ARM
- President: CSAC EIA, PARMA
- Vice President: CSOOC
- Chair of CSAC EIA Committees: Legislative, Executive, Best Practices
- Chair: CIPRA, WCIRB Medical Care
- Director: CFSA

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Service Area		Rates (per hour)	Years of Experience
Accounting/ Risk Finance	Budgeting/ Analyst	\$90	25
Claims Management	Chief Claims Officer	\$90	25
	Liability Claims Manager	\$90	20
	Litigation Manager	\$90	25
	WC Claims Manager	\$90	25
Human Resources	Facilities Management	\$90	10
Risk Management	Risk Manager	\$90	20
	Risk Analyst	\$90	3
	Project Manager	\$90	20

Work History:

I have 28 years of experience in public entity risk management for counties, cities, and special districts. Managed in-house and 3rd party claims for workers' compensation and liability. Settled claims up to \$20M, property losses up to \$15M and managed funds and budgets up to \$90M.

Experienced with managing funds, losses, evaluating self-insurance retentions and insurance programs, as well as, unemployment, hazardous materials, emergency management and contracts. Have produced manuals for contracts and used in-house as well as contract software. Experienced in consulting, negotiating, writing Board material, managing, and collaboration.

Most rewarding experiences: helping to train staff: (i.e. took an inexperienced person and trained her to succeed me, oversaw a mentoring program for PARMA), participating in the EIA committees (Executive, Legislative, Best Practices) and adapting streamlining programs by using technology as well as common sense, best practices, and creative thinking.

I have also taught a variety of risk related subjects to risk professionals at professional conferences and other venues.

MARYELLEN PETERS

Geographic Area Preferred:
NORTHERN CA

Assignment Length Preferred:
6 MONTHS OR LESS

Experience/Titles Held:

- Implemented Indemnification & Insurance Requirements Contract review program
- Created integrated disability management program for industrial & non-industrial leaves of absence
Results: 50% reduction in WC disability costs, 20% reduction in medical costs, & a 48% reduction in legal cost in the first 3 years
- Creation of an ADA Coordinator position to manage interactive meetings with departments and county-wide leave program

Education:

- BS, Niagara University

Certifications/Licenses/Awards/Memberships:

- California Transit Indemnity Pool (CALTIP) Board Member
- Casualty Adjuster: Connecticut
- Executive Leadership Certificate, CSUS
- CSAC EIA Committees: Board, Executive, GL2, Legislative

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Service Area		Rates (per hour)	Years of Experience
Claims Management	Chief Claims Officer	\$175-200	38
	Liability Claims Manager	\$125-150	35
	Litigation Manager	\$125-150	35
	WC Claims Manager	\$125-150	38
	Return to Work Coordinator	\$100-150	22
Risk Control	Chief Risk Control Officer	\$175-200	20
Risk Management	Risk Manager	\$150-200	27
	Risk Analyst	\$125-150	38

Work History:

I began my insurance career with Liberty Mutual Insurance company managing Workers' Compensation, Liability and Property claims.

For the next 22 years I worked as a Risk Manager for The Hertz Corporation, Supermarkets General, as well as Executive positions in the insurance and TPA sectors with Home Insurance Co., HCM Claim Management (the largest administrator of WC claims in CA.), and Cambridge Integrated Services Group.

Following the acquisition of CISG by AON, I began a second career in the public sector with Placer County, recently retired as Deputy CEO. As Deputy CEO, I was responsible for the Risk Management Division, including Self Insurance Funds, Insurance purchasing (Medical Malpractice, Property, Pollution, Cyber, Aviation, Watercraft liability), Labor Relations, Organizational Development/Training, Safety/Loss Control, DOT compliance, Integrated Disability Management, and pre-employment background checks, Fit for Duty exams, and Employment Liability investigations. Responsibilities also included contractual risk transfer and insurance certificate tracking for all County contracts and budget strategy workshops.

The Board of Supervisors appointed me to the Board of Directors of both CSAC EIA and CALTIP. My experience with the EIA programs and pool structure, understanding the value of a member driven organization makes me uniquely qualified to act as a consultant for the County, Public Entity and School members of the EIA.



MICHAEL GROFF

Geographic Area Preferred:
STATEWIDE

Assignment Length Preferred:
6 MONTHS OR MORE

Experience/Titles Held:

- Litigation Claims Manager for (4) Self-Insurance Pools, including CARMA
- Contractual Risk Transfer: recreational, construction risk, public works projects, waivers and releases

Education:

- BS, Oregon State
- MS, University of North Dakota
- JD, McGeorge School of Law

Certifications/Licenses/Awards/Memberships:

- ARM
- State Bar (inactive)
- Speaker: CAJPA, PARMA Conferences
- ABOTA Associate (former)
- Presenter: Contractual Risk Transfer

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Service Area		Rates (per hour)	Years of Experience
Risk Management	Risk Analyst	\$100-150	30

Work History:

I have over thirty (30) years of “hands-on” experience as a public entity defense trial lawyer representing counties, cities and special districts in state and federal court (former ABOTA Associate), general liability claims adjusting with USAA, Allstate and the Auto Club of Southern California (including as a Liability Claims Supervisor and Manager), Litigation Manager at Bickmore for four (4) self insured general liability pools, and as an independent consultant advising public entities on Contractual Risk Transfer issues with a focus on indemnification language “as permitted by law” and the proper insurance requirements.

I maintain an inactive State Bar law license and have access to several on-line publications to assist me in my counsel and advice to public entities.

I can work remotely to respond to risk transfer questions quickly to minimize costs and expenses.

The prior legal experience and the ARM designation allow me to quickly see the real issues and effectively advise the agency or entity on its Contractual Risk Transfer needs.

PEGGY HUNTSINGER

Geographic Area Preferred: NORTHERN CA

Assignment Length Preferred: ANY

Experience/Titles Held:

- Sr. Workers' Compensation Claims Coordinator
- Disability Manager
- Assistant Risk Manager
- Oversight and Administration of:
 - * County's Self-Insured Workers' Compensation Program and Safety Program
 - * Family Medical Leave Act (FMLA)
 - * California Family Rights Act (CFRA)
 - * Pregnancy Disability Leave
 - * Americans with Disabilities Act (ADA)
 - * Property/Casualty Insurance Policies
 - * Certificates of Insurance Management
- Utilized PeopleSoft - worked on Absence Management module to better track protected leaves of absence
- Project Manager: County's Wellness Connect event

Education:

- AA, Ohlonee College - Fremont, CA

Certifications/Licenses/Awards/

Memberships:

- ARM
- WCCA

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Service Area		Rates (per hour)	Years of Experience
Claims Management	WC Claims Manager	\$75-120	22
	Return to Work Coordinator	\$75-120	21
Risk Control	Safety & Loss Control Analyst II	\$75-120	5+
Risk Management	Risk Analyst	\$75-120	22

Work History:

I worked for Stanislaus County for almost 22 years. I began my employment with Stanislaus County as a Senior Workers' Compensation Claims Coordinator and was later promoted as the County's first Disability Manager, and eventually the County's Assistant Risk Manager.

Accomplishments of Note:

Temporary and Permanent Accommodations: Development of the County's temporary modified duty program. Initiated permanent accommodations for employees injured on the job and worked with the County's HR team to foster a focus on accommodation under the ADA for employees that were not caused by a work-related event.

Certificates of Insurance: Worked with key staff in Purchasing, Risk Management, County Counsel and Information Technology to develop a work flow and data base to improve the way the County obtains and tracks certificates of insurance. This process improvement was necessary to make sure that all departments adhere to the County's insurance requirements. We worked with County Counsel to modify our contracts allowing Risk Management to carve out the insurance requirements and implemented the use of different insurance exhibits. This project is in beta test and continuing to evolve.

Wellness Connect event: Team lead for the County's 2nd and 3rd annual Wellness Connect events.

Absence Management: Part of a team implementing the Absence Management module in PeopleSoft. Implementation of the Absence Management module will improve the County's ability to administer protected leaves of absence.

Professional / Community Involvement: Worked with the Disability Management Employer Coalition (DMEC) to open a chapter in Modesto. DMEC moved the Central Valley Chapter of DMEC to Modesto and I was the local chapter's first president in Modesto. I have been a speaker/presenter at several DMEC National events, two Guns and Hoses events and other local conferences.

RALPH KORN

Geographic Area Preferred:
STATEWIDE

Assignment Length Preferred:
1 MONTH OR LESS

Experience/Titles Held:

- Director of Insurance/ Risk Management
- Vice President - Insurance
- Involved in forming over 30 captive insurance companies in Bermuda and Hawaii

Education:

- BS: Loyola University - Chicago, IL

Certifications/Licenses/Awards/ Memberships:

- CPCU
- Golden Empire Chapter: Board of Directors
- RIMS: Piedmont Chapter Founder & First President; National Vice President, Executive Committee
- Society of Risk Management Consultants Member
- CSAC EIA Board of Director Member
- ACCEL Committees: Board of Directors, Vice President, Executive, Claims/Underwriting (Chair), Finance
- Board of Directors (HOA): Windemere (Phoenix, AZ) and East Hills Village

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Service Area		Rates (per hour)	Years of Experience
Risk Management	Risk Manager	\$100-175	51

Work History:

Duplan Corporation - 1st Director of Insurance/Risk Management

- Organized the various subsidiaries into a viable and effective blanket insurance program
- Introduced and established loss prevention and control programs among the subsidiaries

E & J Gallo Winery - Director of Insurance

- Took the company into a self-insurance program for CA workers' compensation as well as for salaried employees' group health benefits

Greyhound Corporation - Vice President - Insurance

- Supervised staff of 25 employees

SRG Strategy & Risk Group - President/CEO and Founder

- Contract Administrator for Valley Schools Workers' Compensation Pool
- Performed property/casualty claims audits for self-administered clients as well as Lloyds Underwriters

Kern County - Risk Manager

- Supervised staff of approximately 30 employees, many were WC adjusters
- Served on the Board of Directors of the CSAC EIA for Kern

City of Bakersfield - Risk Manager

- Formed the City's Medical Provider Network (MPN) - saving the City several hundreds of thousands of dollars
- Served on the Board of Directors of ACCEL for the City
- Chair of their Claims & Underwriting Committees
- Supervised 2 assistants and was directly involved in the preparation of the Risk Management budget which represented approximately \$11M

RICK BUYS

Geographic Area Preferred:
NORTHERN CA

Assignment Length Preferred:
3 MONTHS OR LESS

Experience/Titles Held:

- Commercial & Personal Lines Underwriter
- Liability Field Adjuster
- Liability Claim Supervisor
- Division Claim Manager
- Owner-Independent Adjusting Service

Education:

- BA, Political Science: Cal State University, Northridge, CA

Certifications/Licenses/Awards/Memberships:

- ARM
- Lifetime PARMA Award: 2010
- PEERS Award, CAJPA: 2005
- Committee Chair, CAJPA: 2002-2005
- President, PARMA: 1999-2001

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Service Area		Rates (per hour)	Years of Experience
Claims Management	Chief Claims Officer	\$95-100	25
	Liability Claims Manager	\$92.50-95	29
	Litigation Manager	\$92.50-95	29

Work History:

Public Entity Experience:

- Liability Claim Adjuster
- Loss Control Specialist
- Auto Physical Damage Supervisor
- Liability Litigation Manager
- Insurance and Indemnity Contract Reviews
- Deputy Risk Manager

Trainer:

- Insurance Requirements in Contracts
- Risk Management 101
- Dangerous Conditions of Public Property
- Police Liability
- California Tort Claims Act Practices
- Liability Claim Procedures
- ARM Series through IEA
- RMPE Series through IEA
- Presenter at numerous conferences (California & Nationally)

STEVE WILMES

Geographic Area Preferred:
STATEWIDE

Assignment Length Preferred:
ANY

Experience/Titles Held:

- Wilmes, LLC - Risk Control Services - CEO
- Alliance of Schools for Cooperative Insurance Programs (ASCIP) - Principal Risk Services Consultant
- Poms & Associates - Risk Management Specialist
- Countrywide Financial Corporation - Corporate Safety Manager

Education:

- BS, Criminology and Criminal Justice - University of Missouri, St. Louis, MO

Certifications/Licenses/Awards/Memberships:

- ASSE Valley Coast Chapter - Past President, Vice President, & Newsletter Editor
- California State University - Criminology Adjunct Instructor
- Speaking Engagements for Conferences:
* Cal-PRIMA, PARMA, WeTip, CAJPA, AGRiP

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Service Area		Rates (per hour)	Years of Experience
Risk Control	Safety & Loss Control Analyst II	\$165	20
Risk Management	Risk Analyst	\$165	20

Work History:

Steve Wilmes has worked in the world of risk management for more than 20 years - working specifically with public agencies for the last 11 years. Understanding public agency environments is a unique task. Gaining the trust of unions, Board and Council members, employees and the community is paramount to a successful risk control program. Steve understands these relationships and is able to leverage them to your entity's advantage.

In 1998, Steve moved to Omaha, Nebraska and worked in the claims department at Mutual of Omaha and later as the Corporate Safety Director. Gaining an understanding of the claims operations, Steve was asked to assist in a startup known as The Alliance Group, Inc. - a professional employer organization. It was here that Steve cemented his career in risk management and risk control.

Steve became responsible for worker's compensation, human resources and safety for 150 high hazard companies, such as nuclear power plant cleaning companies, ammunition manufacturers, chemical manufacturers, recycling plants and many others. From this experience, Steve obtained his Professional in Human Resources (PHR) designation in 2001.

Steve later moved to California, where he became the Corporate Safety Manager for Countrywide. He designed data systems and oversaw all of the safety operations for the United States.

After living the corporate life, Steve dedicated his work to the public sector as the Principal Risk Services Consultant for the second largest Joint Powers Authority in the United States. He oversaw the Loss Control Department for 140+ school districts, handling everything from safety audits, security audits, emergency prep audits, ergonomics, industrial hygiene to OSHA inspections.

Steve is currently based in Redondo Beach, and supports cities and schools districts throughout the state of California.

TOM PHILLIPS

Geographic Area Preferred:
STATEWIDE

Assignment Length Preferred:
1 WEEK +

Experience/Titles Held:

- Risk Manager Experience with City, County, School and Transit Districts
- Worked for Liberty Mutual as a multi-line claims supervisor for commercial risks involving retail, construction and manufacturing operations

Education:

- ARM: Insurance Institute of America
- BS, Political Science/History: California State University Fullerton - Fullerton, CA
- American Institute for CPCU - Charter Prop. Casualty Underwriter

Certifications/Licenses/Awards/Memberships:

- RIMS, PRIMA, PARMA and MISC Seminars and Conferences
- PRIMA Nat-I President 1990-91
- ACCEL President 1989-90, 1995-97, 2002-04
- ASCIP Executive Comm 1984-86
- CSAC EIA Committees: Board, CPEIA, Legislative & Property
- IEA Instructor: Risk Mgmt Courses

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Service Area		Rates (per hour)	Years of Experience
Claims Management	Litigation Manager	\$135-165	20
Risk Management	Risk Analyst	\$135-165	20
	Risk Manager	\$135-165	35

Work History:

35 Years in public entity risk management. Worked for four different types of public entities: transit district, school district, municipality and county. Responsible for all areas of risk management including self insurance/insurance procurement, claims and litigation management for both self-administered programs and outsourced claims service providers, contractual risk transfer requirements in contracts, occupational safety and health programs, budgeting, cost allocation, risk funding policy and general risk consultation services to agency departments.

Leader in the risk management industry, served as National President for the Public Risk Management Association, contributing author for the IEA risk management textbook for public entities, founding member and Past President of the Authority for California Cities Excess Liability JPA. Involved in the early stages of public entity involvement in EIA and served on the CPEIA Board prior to consolidation, served on EIA Property and Legislative Committees.